

Commercial Manager (Voluntary / Commission-Based) Mossley AFC



Location: Remote (with occasional in person attendance at events, and partner meetings)
Hours: Flexible
Remuneration: Commission-based (negotiated at interview)

About Mossley AFC

Founded in 1903, Mossley AFC sits at the heart of its community. We're ambitious about where we're going and we're looking for someone who wants to be part of that journey. This isn't just about selling sponsorship, it's about building partnerships that matter, telling our story, and helping a football club grow both on and off the pitch.

About the Role

We're looking for a driven and commercially-minded individual to support the board at Mossley AFC and help shape the next phase of our growth. This is a unique opportunity to play a key role in a proud, community-driven football club, leading our commercial activity, building meaningful partnerships, and helping us unlock new revenue streams. This is a voluntary role with no fixed hours, designed to be flexible, but with genuine earning potential through commission on the income you generate.

Key Responsibilities

- Bringing in exciting new sponsors and commercial partners
 - Working alongside the Board to create bespoke and innovative sponsorship opportunities; preparing proposals, presentations and marketing materials
 - Identifying and developing new revenue streams across the club
 - Building and managing relationships with existing sponsors
 - Driving hospitality uptake on match days
 - Researching and approaching potential sponsors, partners, and donors
 - Maintaining accurate records of leads, contacts, and outcomes
 - Providing a monthly progress update to the Board
 - Bringing fresh, creative ideas to grow our commercial reach and impact
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What We're Looking For

Skills:

- Excellent negotiator and confident communicator across all levels
- Strong decision-maker who can work at pace
- Highly organised with strong time-management skills
- Ability to influence both internal and external stakeholders
- Experience in sales or commercial roles

Attributes:

- A great listener who can understand sponsor needs and motivations
- Ability to quickly build rapport and trust
- Strong awareness of the local market and opportunities
- Proactive, self-starting mindset with a hunger to deliver results

Time Commitment: Flexible (negotiated at interview)

Opportunity to scale involvement depending on availability and ambition.

What You'll Gain

- A key role within an historic, community-based football club
 - The opportunity to shape and own the club's commercial strategy
 - Real influence at board level
 - Flexible working to fit around other commitments
 - Commission-based earning potential directly linked to your success
 - Access to club events and matches
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Interested? Get in touch with a short note about yourself, your experience and why the role appeals to you by emailing nathan.harris@mossleyafc.co.uk